

# A. P. PHILLIPS CO.

ADVERTISING

O R L A N D O

ATLANTA - TAMPA - JACKSONVILLE

July 21, 1936

Log of the S. S. Fellowship:

The Log was delayed this issue due to my absence from the City. Had an enjoyable trip to Seattle by way of Banff, Lake Louise, Vancouver, and Victoria, Canada.

Thought of the crew a lot and while in Seattle, it was pleasant to receive a bunch of letters you fellows wrote to the office and which Eleanor forwarded to me. I had a pleasant chat at Seattle with Vernon Latimer and Arthur Bailey, both of our crew. Latimer had just concluded a successful drive for \$5,000 to send the University of Washington crew to the Olympics in Germany. Saw his picture in the Seattle paper while in Canada and by the time we got to Seattle, his fund was raised. Congratulations, Vern, on your good work.

Arthur Bailey is a new man in the crew and another dandy chap whom I hope all of you will meet. He is one of Geo. Olmsted's Young Republicans and I had to kid him and Vern about their famous (or is it infamous) Congressman Zioncheck. They didn't seem so elated about him. Incidentally, George Bailey said he missed you at Cleveland so you'd better drop him a line.

At the convention I attended at Seattle of the General of America Companies, I ran across a Mr. Walt who lives next door to Herb McCulla at Lincoln. We talked of Herb, Ed. Frerichs, Carl Junge and the others in Lincoln, all of whom we knew. We were unanimous in our opinions that they are all good scouts.

I also met a Mr. Williams of Wichita Falls, Texas, who knows Jerry Vinson quite well; a Mr. Holt of Houston who knows Geo. D. Wilson and a Mr. Weghorn of <sup>New</sup> York who knows Court Otis. He must be angling to do business with you Court and asked me to speak of him to you.

At Lake Louise, I met a fellow who works for the same Company Ed. Steinbuehler works for - and so it went down the line. It is gratifying to hear your own fellow citizens talk so highly of you all and I was proud to say I knew you.

After 4 days enjoying the activities in Seattle, I dropped down to Portland where I called on Walt Holman. He is an excellent host. He spent at least 6 hours with me, busy as he is, showing me his beautiful mortuary, lunch at the University Club, a trip around town and a visit to his lovely home. Janice proudly showed me their dandy baby girl and their fine 10 year old son (their other daughter was away at Camp), and I could not help but feel that here is a happy home where Walt receives the necessary inspiration for the work he has in hand. Thanks, Walt and Janice, for this pleasant visit.

Oh! I almost forgot to tell you all that I did see Mt. Hood. It seems all good Portland people show visitors Mt. Hood but such people like Harry Krusz and others in the crew have never been able (or willing) to see it while there, so Harry, I must reluctantly admit that Walt wouldn't let me go until I confessed and admitted I did actually see it.

At Boise Idaho, I had a 10 minute chat with Austin Salisbury of our crew. He, too, is another fine fellow I hope all of you can meet. He promised to come to St. Louis to the JC Board meeting in September and I will look forward to then.

Then at Salt Lake City our 2 members of the crew, Lyle Nicholes and D. Howe Moffatt treated me royally. Lyle is President of the Utah Transportation Company employing 55 men. Among their many enterprises is a sight seeing fleet. Lyle had me as his guest on the trip to Salt Lake. Bathing in this salt water is a novel experience. It is true that you can't sink, and was a lot of fun floating on top of this briny water. I have Lyle to thank for this treat.

And Howe, too, I want to thank you for your hospitality. After listening to the organ recital at the famous Mormon Tabernacle, there was Howe waiting for me, taking me to luncheon of the Directors of the Salt Lake J.C., then after returning from "Saltair" he and Mrs. Moffatt and their two husky children were in their car. Howe wanted to show me one of their cool canyons he is so fond of. After this enjoyable ride we returned to his comfortable bungalow where Mrs. Moffatt had prepared a tasty dinner having as guests Dr. and Mrs. Snow. Dr. Snow like Howe, was a classmate of Allen Whitfield at Harvard. It was a most pleasant evening and I am indebted to you Howe and your good wife for it.

On to Denver then where Garette Brainerd, Jack Willson and Royal Irwin of the crew treated me like a fraternity brother (indeed our crew is a fraternity in the true sense of the word.) Garette showed me around the city, passed me on to Jack and Royal while he and "Beans" Latimer (erstwhile National Jester) went to present a charter to a new JC. Royal and Jack and their charming wives, took me to the Denver Athletic Club for dinner afterward meeting Latimer and Garrette. Drove us then to Lookout Mountain where "Buffalo Bill" and his wife are buried. From this point it was a wonderful panarama view of Denver with its Myriad of electric lights, a sight never to be forgotten. It was mighty fine of you fellows to do this for me and I want you to know I appreciate it.

It was also my pleasure to meet Mrs. Brainerd at Denver and I can assure all you fellows in the crew that if you bring your wives to the reunion at Denver, Mrs. Brainerd, Mrs. Willson and Mrs. Irwin will be wonderful hostesses. They are deeply interested in the JC work and will do their part in making the Convention and reunion a success.

Also that "Beans" Latimer comes well recommended as a passenger on our ship and he, too, will be on the job.

Those pleasant visits constitute a handsome dividend on the investment in friendship through the crew.

It was indeed a treat to see all these members of the crew and I am glad to see that others of the crew have been visiting around, too. For instance Henry Lutz visited Ed. Dahlin in Chicago where he also met Walt and Janice Holman; in Minneapolis he visited with Linus Vorpahl; in Fort Wayne, Indiana with Ed. Thomas, and to make the trip even more profitable to the crew he signed up as a new member John G. Heronymus, Bond Dept. Citizens State Bank, Sheboygan, Wisconsin. Henry was at the Milwaukee Bond Club's Picnic, saw John there and immediately sold him on the crew membership. John was a Director under Durward Howes in 1930. Welcome John, and thanks, Henry for your good work in seeing those members of the crew and selling John on the idea of joining us.

And Bob Hall has done some visiting around - he dropped me a card from New York advising me he was having the pleasure of visits with Rollie Dunn, Court Otis, Tom Sweeney and Joe Esquirol. Bob is a faithful member of the crew who has an opportunity to visit the others - and does.

Then Roz Rosengren did some visiting, too. Brady Johnston said Roz stopped in on him on a Sunday afternoon by plane on his way to Tampa to handle a law suit; came back through on Wednesday and spent the day with Brady. Brady says "I gathered that the suit was completely successful because Roz relaxed when he got here even to the extent that he helped fill siloes at the farm and took a swim later in the broad Atlantic." Brady then goes on to say "Old hardworking Stanley Niehaus was a big help in his usual way of entertaining. Although it was not a regular luncheon date for us we got together a sizeable bunch of fellows including most of our delegates to the convention. We think a lot of that boy Roz down this way and feel that he represents the true Junior Chamber spirit." We do, too, Brady. He's a worthy one to be associated with all the other fine fellows in our crew.

This fellow Niehaus Brady speaks of just joined the crew, too, so he was acting in the capacity of a fellow-member when he entertained Roz. Niehaus is Secretary of the Gulf Life Insurance Company at Jacksonville, Florida. (Box #1050 is his mailing address) and we welcome him into the crew.

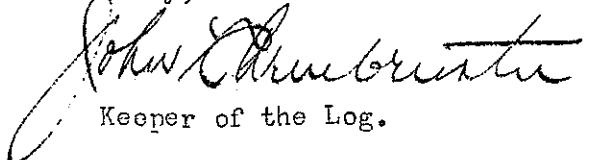
And Bob Prox came forward with another old-timer in the person of E.W.Mentel here in St. Louis who on the original Board of 1920 represented Kansas City, Mo. but who is now in our midst with the St. Louis Chamber of Commerce. We welcome this real old-timer and hope he enjoys the cruise of our mythical ship through the years.

I've got so much data for the Log that it grieves me not to have the time or space this time to relay it all to you, but if you'll wait until the next issue I'll try to compress it all in the next log. I've used A.P.Phillips' letterheads for this Log so you'd get better acquainted with him. These letterheads serve a good purpose each issue and I'm glad to have them. They help a lot to cement friendships.

So in ending this let me quote from Amos R. Wells book "The Arithmetic of Friendship" where it says

"In this beautiful business of making friends, the factory is daily life - common daily life. The broader your life, the more human interests you touch, the larger is your plant and the more productive is your friendship factory."

Sincerely,

  
Keeper of the Log.